

NAHB MEMBERSHIP INFORMATION REPORTING FORM CODES

Business Activity Codes: Enter the member's most important business activities from the list of codes below (enter up to 3 different codes). Note: For "other" associate (code Z), you must fill in the blank for *Other Classification*.

Builder Member Classification

- A Single Family Spec/Tract Building
- B1 Single Family General Contracting
- B2 Single Family Custom Building
- C Multifamily Building (Condo/Coop Units)
- D Multifamily Building-Ownership/Rental Units
- E Multifamily General Contracting
- F Remodeling - Residential
- G Remodeling - Commercial
- H Commercial Building (Own Account)
- I Commercial General Contracting
- J Land Development
- K Manufacturing of Modular/Panelized/Log Homes

Associate Member Classification

- L Accounting
- M1 Architecture
- M2 Engineering
- M3 Planner or Designer
- N Legal Services
- O Computer Products & Services
- P1 Commercial Banking/Thrift Institution
- P2 Mortgage Banking
- Q Insurance or Title Company
- R Marketing, Advertising or Public Relations
- S Building Material Manufacturing
- T Property Management
- U Real Estate
- Y Utilities
- Z Other (specify)

Subcontractors and Specialty Trade Contractors

- W1 Carpentry Work
- W2 Electrical Work
- W3 Masonry, Stone, Tile, Plastering
- W4 Landscaping
- W5 Plumbing, Heating, A/C
- W6 Roofing, Siding, Sheet Metal
- W7 Painting/Paper Hanging
- W8 Floor Laying & Other Floor Work
- W9 Concrete Work
- WA Excavation Work
- WC Land Surveyor
- WD Security Systems
- WZ Other Subcontractor (specify)

Wholesale Dealers/Distributors

- X1 Appliances
- X2 Building Materials/Lumber
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 Other Wholesale Dealerships (specify)

Retail Dealers/Distributors

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other Retail Dealership (specify)

Annual Dollar Volume: (Box #7)

Enter the member's approximate annual dollar volume of new residential construction/development, using the following codes:

- | | | | | | |
|----|------------------------|----|----------------------------|----|--------------------------|
| 0. | Under \$500,000 | 2. | \$1 million to \$4,999,999 | 4. | \$10 million or over |
| 1. | \$500,000 to \$999,999 | 3. | \$5 million to \$9,999,999 | 5. | No construction activity |

Annual number of residential dwelling units built in past 12 month: (Box #8)

Enter the member's approximated number of units built using the following codes:

- | | | | | | |
|----|---------|----|-----------|----|------------|
| 1. | 0 Units | 3. | 11 to 25 | 5. | 101 to 500 |
| 2. | 1 to 10 | 4. | 26 to 100 | 6. | Over 500 |

Total Paid Employees: (Boxes #9 - 12)

Enter the total employees in the blanks provided. Include the member in your total figure.

Business Title: (Box #13)

Enter the code that best describes the member's business title, using the following codes:

- | | | | |
|----|------------------------------------|----|---------------------------------|
| 1. | President/CEO | 5. | Architect, Designer or Engineer |
| 2. | VP/General Manager | 6. | Financial Manager/Director |
| 3. | Construction Superintendent | 7. | Owner, Principal or Partner |
| 4. | Sales & Marketing Manager/Director | 8. | Other (specify) |